



- Introducing the Online Expenditure Analysis Service
- Helping you to deliver results.

## The Business Challenge

Effective procurement is very difficult to undertake without access to meaningful and accurate information. Interpreting the information and trends, and understanding its uses and limitations is essential if expenditure analysis is not to become a missed opportunity.

Over the last 6 years SPS have been carrying out Expenditure Analysis exercises for hard pressed local authorities and commercial organisations helping them to interpret their data and working with them to find ways to increase efficiencies in the procurement process and also to identify areas where real cash savings could be made. The pressure on these organisations to keep on achieving more savings and efficiencies is unrelenting and the Government's Comprehensive Spending Review 2007 (CSR07) has done nothing to relieve this. In the past the analysis has been carried out using spreadsheet technology which has been delivered to individual desktops and not necessarily disseminated to best effect. The pressures today dictate the need for this valuable information to be made easily and cheaply available to the relevant personnel so that they can –

- ◆ Understand the importance of third party expenditure to the planning and efficiency process
- ◆ Prepare their own reports and identify significant trends
- ◆ Interpreting the information to improve services, reduce costs and measure performance
- ◆ Identify areas of risk
- ◆ Define appropriate strategies

### Meeting the Challenge

New Information Paradigms Limited (NIP) is an award-winning software company delivering web based solutions to support professionals in diverse industries. SPS, together with (NIP), have developed an online expenditure analysis service which can be delivered to your desktop via the internet – all you require is access to a web browser. The system is easy to use with on screen help at field level. Data can be sliced and diced with the minimum of effort and useful searches can be saved for future use.

No training is required to get started but SPS can provide assistance with interpretation of the data if required or can run one of their successful "Making the Most of Expenditure Analysis" courses to train your staff to accurately and effectively interpret your spend analysis data.



# Target Users

This service is specifically designed for:

- ◆ Chief officers and service managers responsible for performance management and the delivery of efficiency improvements and cash savings
- ◆ Procurement specialists who want to know how to get at spend data and how to interpret it
- ◆ Internal auditors who need to monitor adherence to policy, contract and value for money
- ◆ Finance and budget managers wishing to understand how they can achieve more for less
- ◆ Finance system specialists who need to provide data and understand from a procurement point of view its importance to delivering savings and better quality services
- ◆ Financial and procurement systems implementers who need to understand how to set up IT systems to generate the information requirements needed to support collaborative working

# Benefits

The OEA will help you to:

- ◆ Undertake your third party expenditure analysis, quickly and very effectively, without the need for external consultancy support and provide skills and knowledge transfer
- ◆ Provide the basis for identifying potential areas for delivering cashable and efficiency savings
- ◆ Identify where collaboration on a cluster or sub-regional basis is likely to improve the quality of services and/or reduce costs immediately and in the longer term
- ◆ Brief Members and Chief Officers on how overall performance and services can be improved using existing resources
- ◆ Provide a baseline from which effective and straightforward key performance indicators (KPIs) can be set to measure the impact of any changes
- ◆ Improve the implementation of financial and procurement systems (including e-Procurement)

# More Information

For more details contact:

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